

# CASE STUDY

## PRAGER & FENTON LOS ANGELES, CA

"Moving can be an overwhelming process, but TI made sure we were up and running on voice and data on the move date—while still maintaining our phone numbers and reducing our expenses."

Joe Rust, Partner, Accounting Firm of Prager & Fenton

## IN BRIEF

### THE CHALLENGE

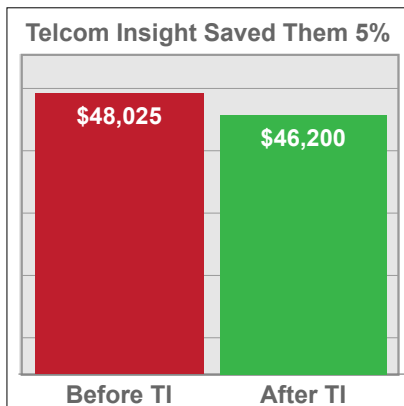
Prager & Fenton, a large multinational accounting firm, was looking to upgrade their telecom speed but reduce costs.

### THE SOLUTION

Telcom Insight found that, by switching carriers, the client could gain faster internet speed, keep the same phone numbers, and do it all at a lower cost.

### THE RESULTS

TI helped the client achieve all their goals, while spending 5% less than in prior years.



## IN DETAIL

### \* THE COMPANY

Prager and Fenton LLP, a large multinational accounting firm, offers customized and comprehensive accounting, auditing, business management, tax, and advisory services through its offices in New York, Los Angeles, and London. The firm serves a wide variety of clientele, with specific expertise in the entertainment, music, and sports industries. Prager and Fenton approaches each engagement with a commitment to both technical skill and personal service-- a combination that has successfully served the firm and its clients for generations.

### \* THE CHALLENGE

Prager & Fenton was seeking a way to upgrade their telecom speed while also reducing costs. In the process of moving their Los Angeles-area office from Santa Monica to El Segundo, Prager & Fenton came to Telcom Insight for assistance, asking also that they find a way to keep the same phone numbers they used in Santa Monica once they moved into their El Segundo offices.

Prior to the move, they were running regular analog phone lines and DSL internet. The goal for Telcom Insight was to analyze their needs and design a way to get faster internet speed, keep the same phone numbers, and also reduce their spending.

### \* THE SOLUTION

Telcom Insight reviewed the client's telecom bills and found that, by switching carriers, the client could gain faster internet speed, keep their existing phone numbers, and have all their needs met at a lower cost.

### \* THE RESULTS

Telcom Insight helped Prager & Fenton achieve all their goals, while achieving a 5% cost savings over previous expenditures.

- TelePacific offered the best package at 5% less than competitors.
- Telcom Insight saved the client both time and resources by coordinating the move with the phone vendors.
- The client kept all their old phone numbers in the new office.
- The client realized a dramatic increase in internet speed.